

Date: 06 November 2025

Međunarodna zračna luka Zagreb d.o.o. (MZLZ) and the Republic of Croatia concluded the Amendments no. 2 of the Concession Agreement for the construction and management of Zagreb Airport dated 02 December 2013 (hereinafter referred to as: "Concession Agreement") and MZLZ in accordance with the Concession Agreement became the concessionaire and acquired exclusive management rights for 30 years at Zagreb airport now Franjo Tuđman Airport, including the further development of the Franjo Tuđman Airport. Based on the aforementioned, MZLZ to assess the interest of potential investors, publishes the following:

INVITATION FOR EXPRESSION OF INTEREST
for
investment, operation and maintenance
of ICT LAN/WLAN and related infrastructure
at Franjo Tuđman Airport
(hereinafter: "Invitation")

SUBJECT OF THIS INVITATION

The subject of this Invitation is the expression of interest of potential investors by submitting a letter of intention for possible cooperation for the purpose of investment, operation and maintenance of ICT LAN/WLAN and related infrastructure (in further text "ICT-Net-Infra") at Franjo Tuđman Airport (hereinafter: "ICT Services Project" or shorter "Project") at Franjo Tuđman Airport ("ZAG").

The objective of this Invitation is to provide information on the Project, provide a brief overview of information on the intended tender and assess the interest of potential investors to participate in the development and implementation of the Project. Depending on the interest of potential investors, MZLZ will consider issuing a decision to launch a tender inviting potential investors who have submitted letters of intent to submit binding offers in accordance with requirements of the intended tender for the purpose of the Project.

PROJECT DETAILS

The Project foresees cooperation with a private partner for the purpose of:

- investment in ICT-Net-Infra (including LAN and WLAN active equipment, and related ICT components like firewalls, etc.),
- provision of maintenance and support services,
- operation and management of ICT-Net-Infra, and
- collection of revenues generated from the use of ICT infrastructure and related services.

The cooperation will be based on a long-term contractual relationship that will define the scope of services, investment obligations, revenue model, and operational responsibilities. All costs related to the implementation, installation, testing and maintenance of the ICT-Net-Infra shall be borne by the interested party.

The selected partner will be entitled to collect revenues from the usage of ICT infrastructure and services in accordance with the terms to be defined in the future tender documentation and the contractual framework. During the operational phase, the partner will be responsible for ensuring continuous functionality, upgrades and cybersecurity of all ICT-Net-Infra included in the Project scope.

EXPERIENCE REQUIREMENT

The interested parties must possess an experience in ICT infrastructure projects.

SUBMISSION INSTRUCTIONS

Each interested parties can express their interest by submitting a letter of intent either by e-mail or in hard copy to the address specified in this Invitation. Please state in your letter of intent all information and data you deem is necessary to present the project. Preferably, please attach to your letter of intent brochures, catalogues and similar in relation to your company.

The Letter of intent with the expression of interest should be provided in writing and must include the name of the interested party and has to be signed by the responsible person of the interested party. The Letter of intent with the expression of interest, must be submitted in Croatian or English language.

The interested parties are invited to submit their letters of intent with the expression of interest, from the date of publication of this Invitation and latest until 21.11.2025 am, either:

- by email: to nabava@zag.aero

- In hard copy; **Međunarodna zračna luka Zagreb d.d., Rudolfa Fizira 1, 10 410 Velika Gorica**, with a clear indication of the subject: Invitation " ICT-NET-INFRA", with the notification „ne otvarati “(do not open).

The submission of Letter of intent with all enclosures, in hard copy, on the address as specified above must be accompanied with the enclosed USB stick containing electronic copy (in pdf) letter of intention and all enclosures.

Following the receipt of the Letter of Intent, MZLZ will provide the interested parties with a Non-Disclosure Agreement (NDA) to be signed prior to the exchange of any additional information or documentation related to the Project.

INITIATION OF THE TENDER AND DISCLAIMER

After MZLZ collects letters of intent and based on the expressed interest, MZLZ will decide on initiating or not initiating of the tender for conclusion of a contract for the provision of Services at ZAG.

The publication of this Invitation or the receipt of any expression of interest does not entail the obligation of the MZLZ to initiate the tender and/or conclude any agreement with any interested party,

nor can it give grounds for any party's claim or right to request any performance of the MZLZ, on any grounds.

The interested parties are not entitled to reimbursement of any expenses relating to draft and submission of letter of intention with the expression of interest and shall have no right to claim any damages whatsoever from MZLZ based on their participation in this Invitation.

PERSONAL DATA

All data received will be processed in accordance with legal provisions to ensure the protection of the rights and privacy of interested parties. The data will be processed exclusively for the purpose of determining whether the interested parties who submitted the letter of intention with an expression of interest meet the above specified conditions. The data collected pursuant to this Invitation will be stored only until MZLZ reaches the decision whether to initiate tender i.e. until the end of the tender, if initiated, for interested parties who will submit binding offer based on the tender.